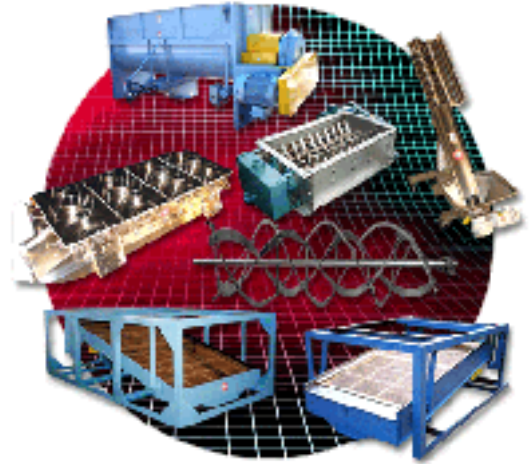


S. HOWES *Corporate Qualifications*

Founded in 1856, S. Howes is a global leader in bulk solids processing equipment and systems. With nearly **150 years of experience**, we have built over 116,000 machines for products ranging from abrasive chemicals to candy in nearly every industry.

S. Howes designs unique processing solutions for Fortune 500 companies as well as farmers' co-ops and small family-run businesses. Our customer base includes privately run processing facilities, engineering companies, system integrators, industrial contractors, and municipalities. Our reputation for proven designs, dependable equipment and superior customer service continues to define the vision and mission of our organization.



A Few of Our Products



Sanitary Ribbon Blender Under Construction

The success of our company is best evidenced by the following facts:

- About 80 percent of our customers have purchased equipment from us on previous occasions
- Several of our machines in use today are well over 50 years old
- We maintain a large inventory of key parts to minimize our customers downtime
- There is at least one piece of S. Howes equipment in over 100 countries throughout the world.

S. Howes is unique because it designs and manufactures processing equipment. Our **knowledgeable engineering staff** has an average of over 15 years of experience designing and specifying equipment to meet your processing needs.

S. Howes' **modern manufacturing facilities** include 40,000 sq.ft. for production. Our fabrication department consists of two high bays which can handle up to 23 feet under the hook. We have an in-house machine shop to complement fabrication as well as CNC fabrication and machining capabilities.

We encourage our customers to make use of our **Product Testing Laboratory** where material processing can be observed and where we tailor the optimal solution for your unique products and processing needs.



33 Ton CNC Turret Punch Press For Screen Production

S. HOWES *About S. Howes*

Located in Silver Creek, NY, S. Howes, Inc. was established in 1856 as a leading designer and manufacturer of processing equipment. The first equipment manufactured by S. Howes was separating and screening equipment (grain cleaning) and S. Howes was once the largest manufacturer of grain cleaning equipment in the world. Since that time, the company has built on its knowledge of **mechanical engineering** and **manufacturing best practices** and diversified its product line by developing process equipment designs used in modern plants today.

S. Howes' products are built to last. In fact, some of the S. Howes' equipment in use today is well over 75 years old. Today, S. Howes designs and manufactures numerous types of processing equipment including: mixers & blenders, conveyors, separators, size reducers, grain cleaners and accessories for a wide variety of products and processing industries. The company is still a **family-owned** and managed business and strives to maintain its reputation as a leading supplier and provider of high-quality equipment and superior customer service.

S. Howes, Inc. is part of **MetalWorks**, a group of affiliated manufacturing companies based in Western New York. The companies specialize in different areas but all focus on quality workmanship and superior customer service. The companies frequently collaborate on large projects and where they can build upon each other's expertise. Together, the MetalWorks group can fulfill many of your metal working needs from design and fabrication to refurbishment and repair. MetalWorks is comprised of: S. Howes, Inc., Goergen-Mackwirth Company, Inc., West Metal Works; and Metal Locking Service.



Goergen-Mackwirth Co., Inc.
A custom metal fabrication and industrial contracting company located in Buffalo, NY.
www.gomac.com



S. Howes, Inc.
A process equipment manufacturer specializing in job-engineered equipment.
www.showes.com



West Metal Works, Inc.
A custom metal fabrication company which specializes in pressure vessels, separation and processing equipment.
www.westmetalworks.com



Metal Locking Service, Inc.
A company specializing in industrial equipment repair and refurbishment of broken or cracked cast iron components.
www.metallocking.com

S. HOWES *Testimonials*

“I can’t compliment you enough on your service and the way you handled our customer request. We purchased a Snappy Shaker from S. Howes about 20 years ago and no one knew how to fix it because it never had a problem in 20 years. When we finally had a complication, we were struggling for answers and called S. Howes, Inc.

The shop manager suggested that we have a conference call with the engineers and shop employees who built the equipment. The S. Howes team was able to figure out the problem and sent us the replacement parts overnight. The engineers were right on with the directions in how to check and fix the machinery. It was a tremendous response and the machinery now works perfectly. S. Howes was 100% behind us and that is what we needed at that time.”

Sincerely,
CARGILL, INC.
April 2003



“I have been dealing with S. Howes for almost 18 years. I find the customer service and the quality of the products very satisfying. I would have no problem referring other individuals or companies to S. Howes.”

Yours Truly,
BIRKETT MILLS
December 2002



“First, I want to thank you for putting up with this process for the last two or three years. You have made it easy, from my point of view. It was quite a process to design the unit because of our special needs: four tanks all of different heights, the large number of chemicals in our process, and some chemicals in 50 lb. bags that are solid as bricks.

The unit has performed excellently since we received the unit. All of the production people appreciate how easy it is to set up at the various tanks, and admire how ergonomically correct the unit operates.”

Thanks,
CYTOZYME LABORATORIES
November 2002



“In reply to your letter of the 24th inst., would say that it is a pleasure to advise you that the BARLEY CLEANING, SEPARATING AND GRADING MACHINES you installed in our barley Cleaning House several years ago have given us perfect satisfaction in every particular.

These machines have now been in operation for three seasons and have done everything that you claimed for them, and the cost of repairs and maintenance is very little considering the enormous amount of work they do.”

Yours Very Truly,
ANHEUSER-BUSH BREWING
ASS’N
January 1910

